5 Secrets
Other IT Companies Will Never Tell You!

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5 Hidden Secrets Other IT Companies Will Never Tell You And Why Should They? They Are Making Money Off You!

Is your IT company keeping you in the dark to ensure they keep making money off you?

- How often do you have to call your IT company for support or repairs?
- Do you pay extra for every time they come out?
- Does it ever seem like there's always SOMETHING going wrong with your IT?

The truth is that there are a lot of IT companies that deliberately keep you out of the loop when it comes to how your technology affects your business. Why? Because they make more money every time they have to come by and fix a problem! So why would they want to give you a permanent solution when they can just keep watching the dollars roll in with every phone call?

They keep you in the dark so you don't know how much better it should be.

You deserve to work with a company that keeps everything out in the open. Sysoft Computer Consulting is dedicated to simple, transparent service you can count on that isn't about selling you the latest new product or coming back every day to fix yet another problem. We focus on delivering the best solution upfront so you can count on your technology without worry.

But we want to show that we mean it when we say we're here to help.

That's why we're going to share these 5 secrets other IT companies are keeping from you:

1 Being proactive is less expensive than being reactive!

Every minute of downtime you experience because of system errors, viruses, or other IT issues is money lost from your pocket. Being upfront and using proactive measures like regular monitoring, maintenance, and updates, is FAR less expensive than dealing with problems every time they arise.

2 Mobile devices are great for work, but need to be secured!

A lot of IT companies just focus on network security, and forget about your mobile security. But your mobile devices carry sensitive data, and connect to your network. If they're infected, you're at risk for data breaches and malware infections on the network.

3 You should work with someone who has experience in your industry!

Whether you're working in the healthcare, legal, financial, or any other type of industry, you need an IT company that understands the unique security or compliance requirements you deal with. Your livelihood depends on their understanding of how to protect your data and how to improve the processes you use every day.

If your IT company doesn't have experience working within your industry, it's time to find a new one!

4 You need to prepare for all kinds of disasters, not just natural ones!

It's easy to hear the words "disaster preparedness" and just think about floods and fires, but those aren't the only kinds of disasters that can drag your business under! Business continuity is about preparing for any unexpected problem.

Whether it's an accidental file deletion or a spilled drink on expensive hardware, or even a cyberattack locking out your data, you need business continuity planning to stay prepared and help you get right back to work after ANY disaster. True business continuity planning will help you stay operational so you don't let down your clients and your partners.

5 There are simple ways to reduce your IT costs!

If you're looking to spend less on information technology, there's a few simple ways, such as strategic planning, where we help you make a unique plan that works for your needs and budget; or managed services, where we provide everything you need at a flat-rate monthly fee.

It's time to work with an IT company that won't keep you in the dark about the vital relationship between your business and your technology.

Turn to Sysoft for honest answers to all your questions – contact us at 416-410-7268 or sales@sysoft.ca.